



ASFMRA Winter Meeting Daily Agenda [REGISTER HERE for the 2022 Winter Meeting](#)

Date: Wednesday January 26th – 28th, 2022

Location: Best Western Kelly Inn, 100 - 4th Avenue South Saint Cloud, MN 56301, St. Cloud, MN (320)253-0606 ([Book online](#))

Appraisers

Wednesday 1/26/2022 - Appraisers		
7am-8am	Breakfast	
8am-10am	Jeffrey Berg	USPAP
10am-10:15am	Break	
10:15am-12:15pm	Jeffrey Berg	USPAP
12:15pm-1pm	Lunch	
1pm-3pm	Jeffrey Berg	USPAP
3pm-3:15pm	Break	
3:15pm-5pm	Jeffrey Berg	USPAP
5pm-6pm	Board Meeting	
6pm-7pm	Dinner	
6:30pm-7:30pm	Business Meeting	

Managers

Wednesday 1/26/2022 - Farm Managers		
5pm-6pm	Board Meeting	
6pm-7pm	Dinner	
6:30pm-7:30pm	Business Meeting	

Thursday 1/27/2022 - Appraisers		
7am-8am	Breakfast	
8am-10am	Andrew J. Gudajtes	Practical Rural Appraisal Work Problems Using the New Methodology
10am-10:15pm	Break	
10:15am-12:15pm	Andrew J. Gudajtes	Practical Rural Appraisal Work Problems Using the New Methodology
12:15pm-1:15pm	Lunch	
1:15pm-3:00pm	Andrew J. Gudajtes	Practical Rural Appraisal Work Problems Using the New Methodology
3pm-3:15pm	Break	
3:15pm-4:30pm	Andrew J. Gudajtes	Practical Rural Appraisal Work Problems Using the New Methodology
5pm-6pm	Social: Break	
6pm-7pm	Dinner	
7:00 PM	Cowboy Auction	
immediately following auction	YPN Social	

Thursday 1/27/2022 - Farm Managers		
7am-8am	Breakfast	
8am-9am	John Kolb [Rinke Noonan Law]	Drainage Law [1 hr CE applied for]
9am-10am	Blaine Kraska CHS	Ag Inputs - Supply & Demand Outlook [1 hr CE applied for]
10am-10:15am	Break	
10:15am-11:15am	Dan Kaiser, U of MN	Nutrient Management
11:15am-12pm	Scott Manwarren, Bayer	Ag Supply Chains
12pm-1pm	Lunch	
1pm-2pm	Kent Thiesse - Minn Star Bank	Cash Flow Strategies in Changing Times [1 hr CE applied for]
2pm-3pm	Kent Thiesse - Minn Star Bank	Farm Program Decisions for 2022 and Beyond [1 hr CE applied for]
3pm-3:15pm	Break	
3:15pm-4:15pm	Kent Thiesse - Minn Star Bank	Overview of the Current U.S. Ag Industry [1 hr CE applied for]
4:15pm-5pm	Lonnie Smith, Pioneer/Corteva	Updates
5pm-6pm	Social: Break	
6pm-7pm	Dinner	
7:00 PM	Cowboy Auction	
immediately following auction	YPN Social	

Friday 1/28/2022 - Appraisers		
7am-8am	Breakfast	
8am-9am	Corey Prins	District IV Update
9am-10am	Nathan Kromann	Compeer Credit - Current lending climate and grain farm benchmarking results
10am-10:30am	Douglas Hodge	ASFMRA National President
10:30am-11am	Brandon Kirk	2021 LVCR Survey
11:00 AM	Adjourn	

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8am-9am	Corey Prins	ASFMRA District IV Update
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